DATE: April 2, 2024

#### DEPARTMENT OF GENERAL SERVICES BUREAU OF CAPITAL PROJECT DESIGN MANAGEMENT 1800 HERR STREET HARRISBURG, PENNSYLVANIA

#### ADDENDUM NO. 5

on

PROJECT NO. DGS C-0251-0061 PHASE 001
PROJECT TITLE - PennDOT - Development of New Stockpile, Dauphin County
PROFESSIONAL:
Mimar McKissick Architects and Engineers, LLC

Mimar McKissick Architects and Engineers, LLC 317 N Front St Harrisburg, PA, 17101

If you submitted a bid prior to this Addendum being issued, your bid has been discarded and you must re-submit your bid(s) prior to the bid opening date and time.

#### <u>ADMINISTRATIVE CHANGES – ALL CONTRACTS</u>

Item 1 - Attached to this addendum is the Pre-Bid BDISBO Presentation was held virtually on 04/01/24.

Item 2 - Attached to this addendum is the agenda from the Pre-Bid meeting that occurred on 03/29/24 at the project site.

SPECIFICATION CHANGES – ALL CONTRACTS

Item 1 - N/A

DRAWING CHANGES – ALL CONTRACTS

Item 1 - N/A

DGS C-0251-0061 Phase 1
Revised REBID
PennDOT - Development of New
Stockpile, Dauphin Co

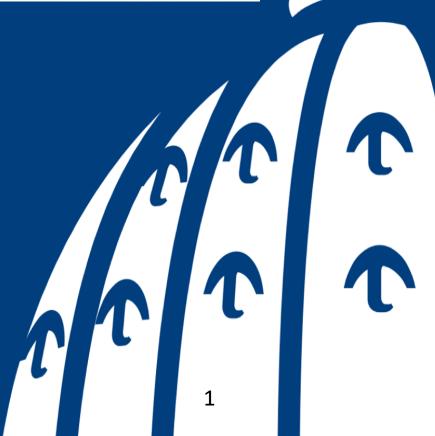
Issuing Officer – Linda Kulp – likulp@pa.gov

Bob Oettlroettl@mimarmckissick.com

Susan Stanisic sstanisic@pa.gov

Aprio 1, 2023 11:00 AM





## What's the Point?



Diversity, Equity, and Inclusion RE- IMAGINING THE CULTURE OF YOUR WORKPLACE



# **Diversity Defined**

- Diversity is...
  - everything that makes us unique,
  - our cognitive skills and personality traits, and
  - also the things that shape our identity (e.g. race, age, gender, religion, sexual orientation, cultural background), etc.



# Diversity is the Mix Inclusion is making the mix work. ~Andres Tapia

Baking a cake

Each ingredient has its own distinct taste and quality...



Baking a cake

Each ingredient adds *value* to the recipe...

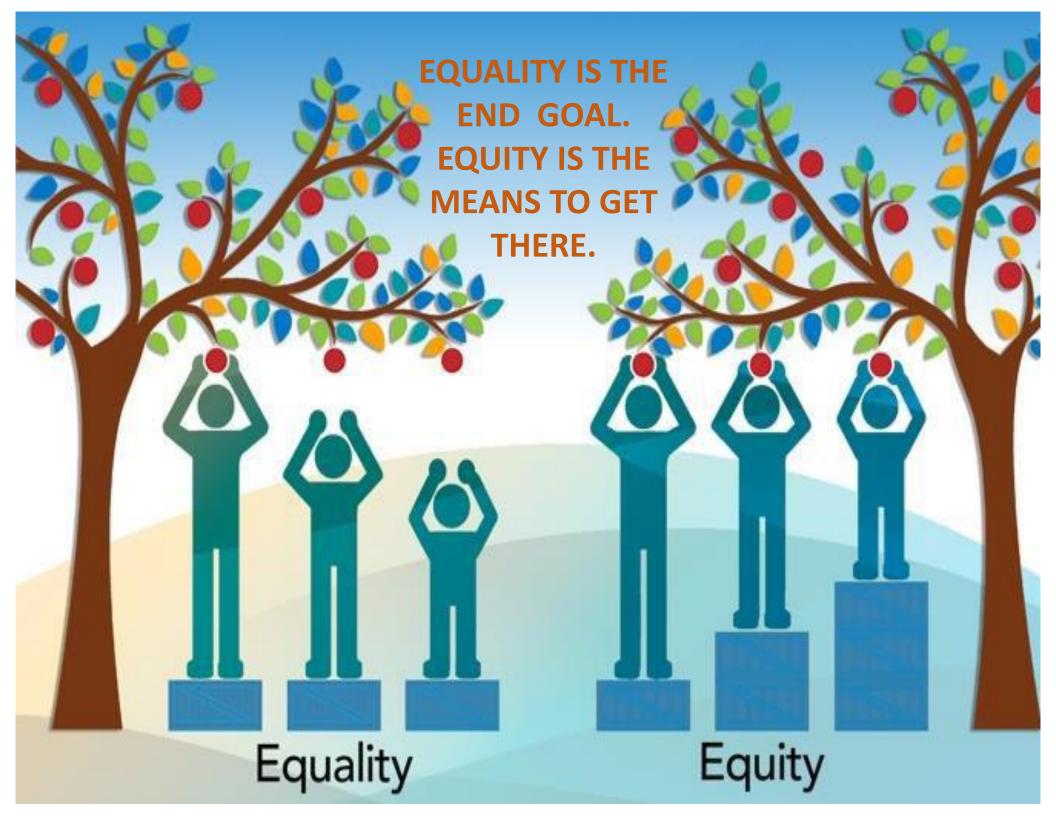


### Baking a cake

Recognizing the individuality and the value of *every* person is essential to understanding the concept of diversity.







### Diversity, Equity, and Inclusion

#### **Diversity**

Having a seat at the table

#### **Equity**

Entering the conversation without barriers

#### **Inclusion**

Being heard and having a voice at the table



# Small Diverse Business Enterprise (SDB) and Veteran Business Enterprise (VBE) Bid References

#### **Instructions to Bidders**

- Section 5 Submission/Signing of Bids
- Section 30 Small Diverse Business and Veteran Business Participation Information

#### **Administrative Procedures**

• No. 13 – Small Diverse Business and Veteran Business Enterprise Participation

#### **Attachments**

- SDB Participation Packet 2023.05.05.pdf
- VBE Participation Packet 2023.05.05.pdf

A Bidder/Offeror's failure to meet the SDB participation goal in full and the VBE participation goal in full, or their failure to receive an approved Good Faith Efforts waiver for any unmet portion of either the SDB or VBE participation goal will result in the rejection of the Bid or Proposal as nonresponsive.



# Solicitation Specific Goals

DGS C-0251-0061 Phase 1	SDB	VBE
.1 General Construction – ALL BASE BIDS (#1, & #2)	8%	3%
.2 HVAC Construction – ALL BASE BIDS (#1, & #2)	N/A	N/A
.3 Plumbing Construction – ALL BASE BIDS (#1, & #2)	N/A	N/A
.4 Electrical Construction - ALL BASE BIDS (#1, & #2)	N/A	N/A

- Available subcontracting opportunities across the entire state for the applicable services,
- Availability of DGS-verified SDB/VBEs to perform commercially useful functions, and
- Historical analysis of similar projects within the last 3 years.

# SCORE

#### Primes are welcome to exceed the goal!



### SDB and VBE Classification

Vendors must self-certify as a Small Business (SB) prior to SDB/VBE validation.

#### SB Eligibility Requirements

- The business must be a for-profit, United States business.
- •The business must be independently owned.
- •The business may not be dominant in its field of operation.
- •The business may not employ more than 100 full-time equivalent employees.
- •The business may not exceed threeyear average gross revenues of \$47 Million, regardless of business type.

### Small Diverse Business (SDB)

Goal oriented

- Woman Business Enterprise (WBE)
- Service-Disabled Veteran Business Enterprise (SDVBE)
- Minority Business Enterprise (MBE)
- LGBT Business Enterprise (LGBTBE)
- Disability-Owned Business Enterprise (DOBE)

#### Veteran Business Enterprise (VBE)

Goal oriented

- Veteran Business Enterprise (VBE)
- Service-Disabled Veteran Business Enterprise (SDVBE)

SDBs and VBEs must be certified/valid as of bid close due date and time.



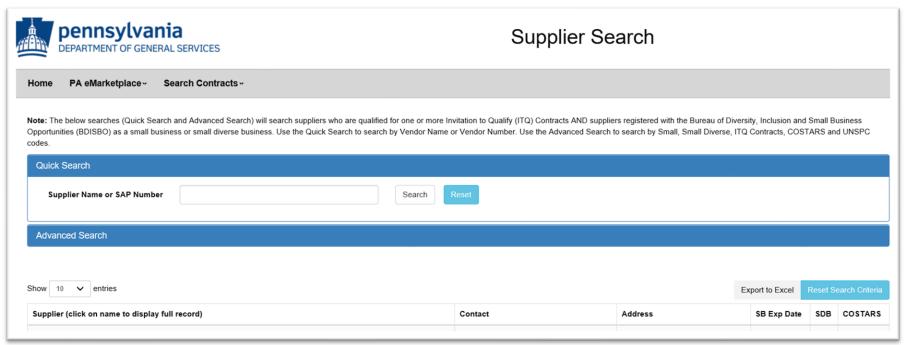
# Finding SDB/VBE vendors

- http://www.dgs.internet.state.pa.us/suppliersearch
- Access Search Guide - <u>https://www.dgs.pa.gov/Small%20Diverse%20Business</u> <u>%20Program/Documents/Finding%20SBs%20and%20SDs.pdf</u>
- Supplier Search assistance available from Issuing Officer or Bureau of Diversity Procurement Liaison



# Finding SDBs and VBEs

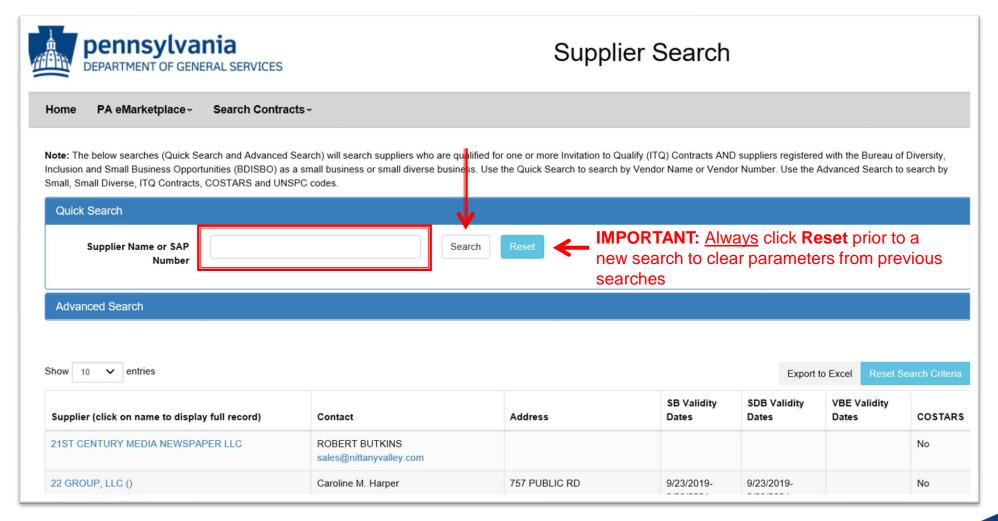
Utilization Compliance will be closely monitored and enforced



http://www.dgs.internet.state.pa.us/suppliersearch



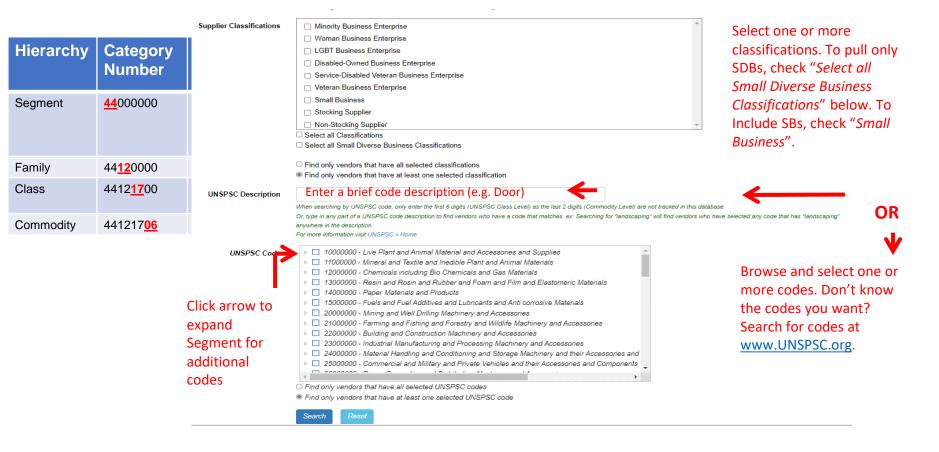
# Quick Search



To search or browse ALL Small and Small Diverse Businesses by Name OR 6-digit SAP Number (option also available through Advanced Search)



### Advanced Search





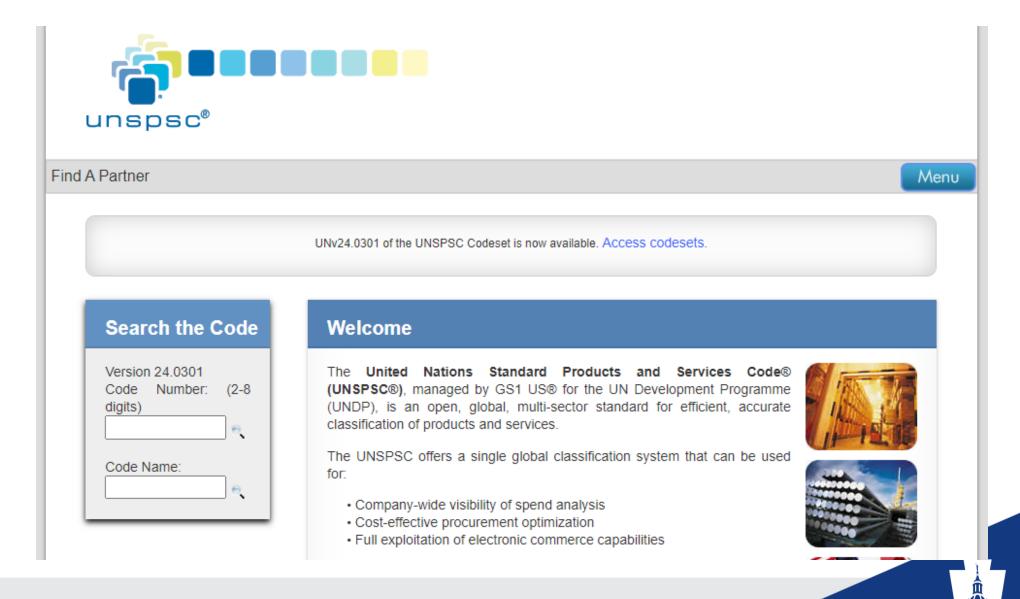
# UNSPSC Commodity Code Search

#### **UNSPSC Code List**

Hierarchy	Category Number		Name
Segment	<u>44</u> 000000		Office equipment and accessories & supplies
Family	44 <u>12</u> 0000		Office supplies
Class	4412 <u>17</u> 00		Writing Instruments
Commodity	<del>441217<u><b>06</b></u></del>		Wooden pencils
44000000 - Office		■ 4400000 - Office  ■ 4410000 - Office  ■ 44110000 - Office  ■ 4412000 - Office  ■ 44121500 - N  ■ 44121700 - N  ■ 44121800 - C  ■ 44121900 - II  ■ 44122000 - F	**



# UNSPSC Commodity Code Search



# UNSPSC Commodity Code Search



Write down your code selections

HOME FAQS SUBSCRIBE LIBRARY CODESET-DOWNLOADS INITIATIVES EDUCAT	ON FIND A PARTNER
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#### Version 24.0301

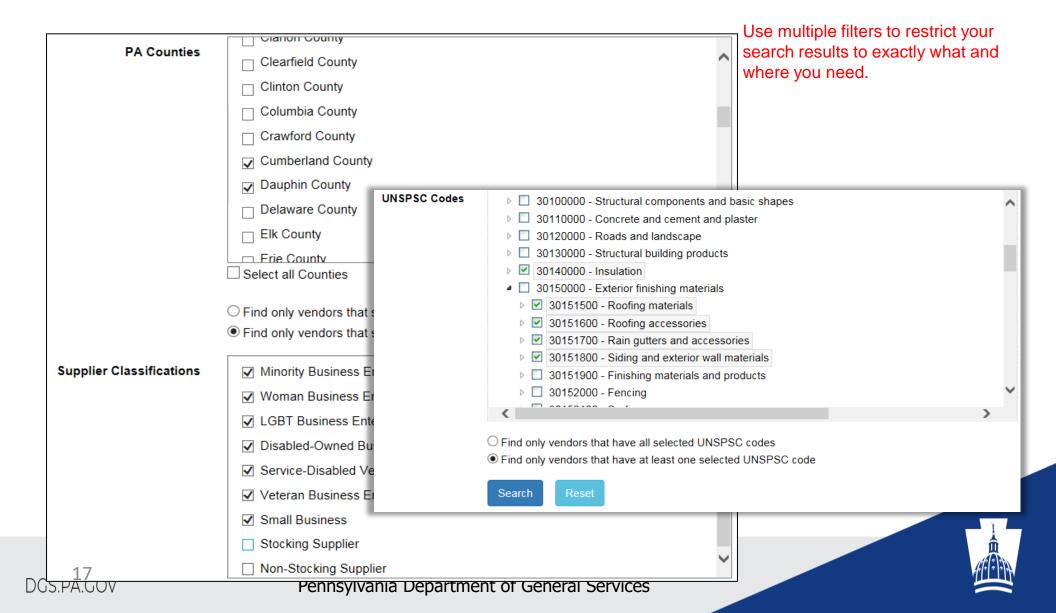
Search Code
Search Title painting

Search

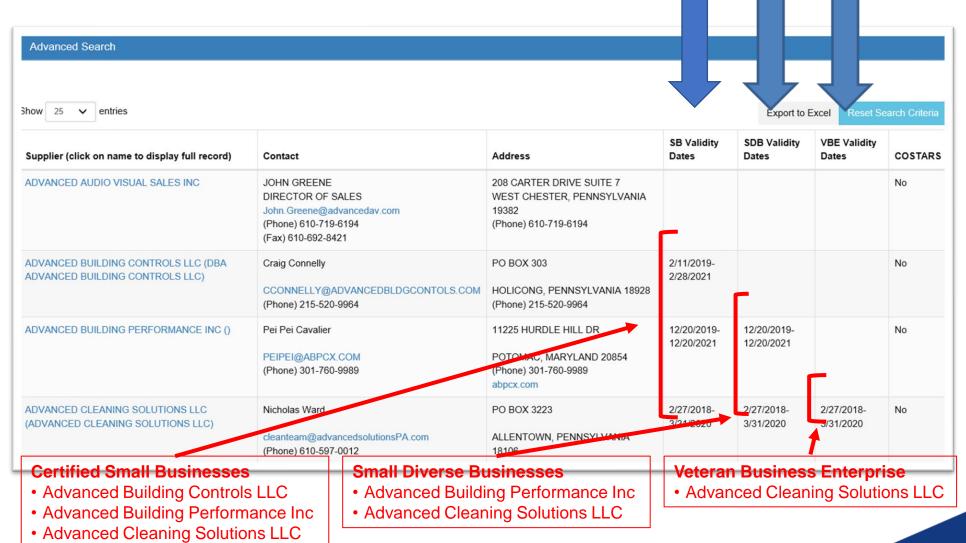
Code	Title
31211900	Paint applicators and painting accessories
60121001	Paintings
60121225	Watercolor painting mediums
60124101	Multicultural painting products
72151300	Painting and paper hanging services
72151301	Residential painting service
72151302	Commercial painting service
72151303	Industrial painting service
72151304	Aircraft painting service
72151305	Bridge painting service
72151307	Ship painting service
73181104	Painting services
78181501	Vehicle body repair or painting service
78181836	Aircraft fixed wing coating and painting service
26121502	Painting



### Advanced Search

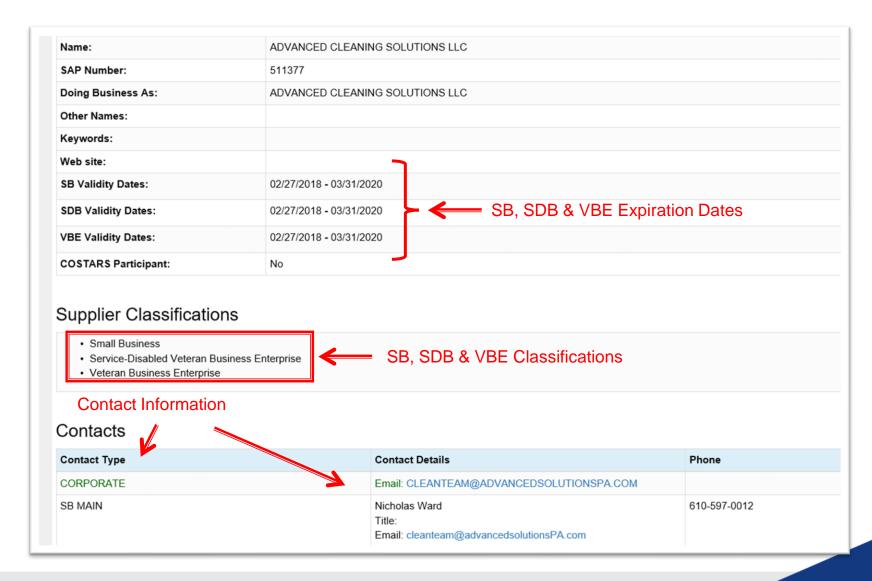


### Search Results



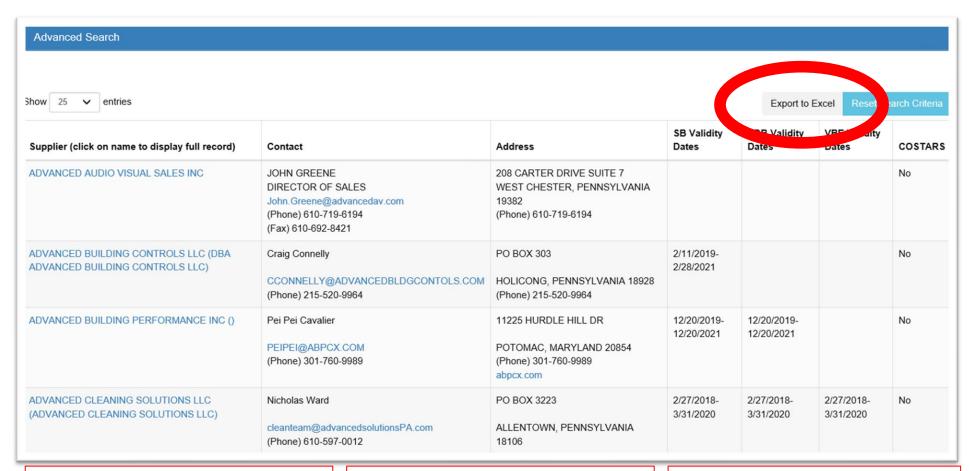


# Supplier Profile





### Search Results



#### **Certified Small Businesses**

- Advanced Building Controls LLC
- Advanced Building Performance Inc
- Advanced Cleaning Solutions LLC

#### **Small Diverse Businesses**

- Advanced Building Performance Inc
- Advanced Cleaning Solutions LLC

#### **Veteran Business Enterprise**

Advanced Cleaning Solutions LLC





#### Excel Export Results – Supplier Contacts

Excel Export Results includes Vendor ID, Supplier Name, Contact Name, Email, Phone, Fax

$\Delta$	А	В	С	D	Е	F	U	Н	1	J	К
1 SA	AP Number	Supplier Name	Contact Name	Name	Title	Email	PhoneAreaCode	PhoneNumber	PhoneEx	FaxAreaCo	FaxNumber
2 10	04279	CA WEISS SALES LLC	CORPORATE			caweiss@comcast.net					
3 10	04279	CA WEISS SALES LLC	SB MAIN	KRISTY ZARICHNIAK		kristyz@comcast.net	610	4588864			4588875
4 11	19565	DUFF SUPPLY COMPANY	CORPORATE	ALEX DUFFINE	VP	DFRANK@DUFFCOMPANY.COM	610	2754453	147	610	2796299
5 11	19565	DUFF SUPPLY COMPANY	REMITTO	BARB COHEN		bcohen@duffco.com	610	2754453	149	610	2756761
6 11	19565	DUFF SUPPLY COMPANY	SB MAIN	ALEX DUFFINE		aduffine@duffco.com	610	2754453			
7 11	19565	DUFF SUPPLY COMPANY	SB SECONDARY			info@duffco.com					
8 12	22594	HOUCK SERVICES INC	CORPORATE			jherrold@houcks.com					
9 12	22594	HOUCK SERVICES INC	SB MAIN	JARROD HERROLD		jherrold@houcks.com	717	6573302		717	6579805
10 12	22594	HOUCK SERVICES INC	SB SECONDARY			kgussler@houcks.com					
11 13	34717	PENN STATE ELECTRIC MECHANICAL	CORPORATE			razmataz33@aol.com					
12 13	34717	PENN STATE ELECTRIC MECHANICAL	SB MAIN	RAZ SUGARWALA		razmataz33@aol.com	717	2992090		717	2992297
13 13	34717	PENN STATE ELECTRIC MECHANICAL	SB SECONDARY			ksing6027@yahoo.com					
14 13	35270	BARBARA J SALES ASSOC INC	CORPORATE			barb@barbarajsles.com					
15 13	35270	BARBARA J SALES ASSOC INC	SB MAIN	BARBARA SMITH		barb@barbarajsales.com	412	5233398		800	8137122
16 13	35270	BARBARA J SALES ASSOC INC	SB SECONDARY			willsmith@willjservices.com					
17 13	37893	IDA YEAGER SALES INC	CORPORATE			idayeagersales@zoominternet.net					
18 13	37893	IDA YEAGER SALES INC	SB MAIN	IDA LAQUATRAYEAGER		idayeagersales@zoominternet.net	724	4525260		724	4521072
19 14	44061	CONSTRUCTION TOOL SERVICE INC	CORPORATE			ehuss@constructiontoolservice.com					
20 14	44061	CONSTRUCTION TOOL SERVICE INC	SB MAIN	BETTY CONNELLY		bconnelly@constructiontoolservice.com	412	6816673		412	6819185
21 14	44061	CONSTRUCTION TOOL SERVICE INC	SB SECONDARY			bcgoodwork@aol.com					
22 14	45576	BURKE & MICHAEL INC	CORPORATE			MARYFRANCES@BURKEANDMICHAEL.COM					
23 14	45576	BURKE & MICHAEL INC	SB MAIN	MARY FRANCES HOGAN		maryfrances@burkeandmichael.com	412	3212301		412	3214582
24 15	53927	COOPER TRADING INC	CORPORATE			cti@ctipa.com					
25 15	53927	COOPER TRADING INC	SB MAIN	PETER COOPER		pete@ctipa.com	724	8618830		724	8618832
26 15	53927	COOPER TRADING INC	SB SECONDARY			debbie@ctipa.com					
27 15	57009	CONTRACT HARDWARE AND SUPPLY	CORPORATE			cristil@chsupplyinc.com					
28 15	57009	CONTRACT HARDWARE AND SUPPLY	SB MAIN	BRAD BOTTEICHER		bradb@chsupplyinc.com	814	9412340		814	9412342

Supplier Classifications

ITQs

ITQ Contracts

**UNSPSC Codes** 

Suppliers

Supplier Addresses

Counties

**Supplier Contacts** 

# **Upcoming Supplier Search** Training

The training will focus on the basics of the supplier search process including recognizing the UNSPSC Codes Structure, accessing the DGS Supplier Search Database and Searching for Small, Small Diverse and Small Veteran Owned Businesses to gain a better understanding of supplier search results.

The 30-minute sessions will be offered via Teams on-line presentations on the following dates in 2024: (No RSVP) Required)

**Targeted Audience (External):** Potential prime contractors that conduct business with the commonwealth who want to learn the basics of finding DGS certified small diverse and veteran owned businesses.

- 10AM April 17 (Wed)
- 10AM May 1 (Wed)
- 10AM May 22 (Wed)
- 10AM June 5 (Wed)
- 10AM June 20 (Thu)
- 10AM July 3 (Wed) 10AM July 17 (Wed)
- 10AM July 31 (Wed)
- 10AM Aug 14 (Wed)
- 10AM Aug 28 (Wed)
- 10AM Sep 4 (Wed)
- 10AM Sep 18 (Wed)
- 10AM Oct 16 (Wed)
- 10AM Oct 30 (Wed)
- 10AM Nov 13 (Wed)
- 10AM Nov 27 (Wed)
- 10AM Dec 11 (Wed)

**BDISBO Events Page** 



### New Forms and Processes

- •SDB/VBE Instructions SDB-1/VBE-1 READ
- •SDB/VBE Participation Submittal SDB-2/VBE-2
- SDB/VBE Utilization Schedule SDB-3/VBE-3
- Letter of Commitment SDB 3.1/VBE-3.1
- Guidance for Good Faith Effort (GFE) Waiver SDB-4/VBE-4 <u>READ</u>
- •GFE Waiver *SDB-5/VBE-5*



# SDB/VBE Forms in e-Builder

Pennsylvania Department of General Services / PennDOT - Development of New Stockpile, Dauphin County

→ DGS C-0251-0061 P1.1 **■** Summary Status 22 Days 23 Hours 49 Minutes Left 0.00 Bid Package Due on 11.02.2023 at 1:00 PM Base Bid Total 0.00 Open (GMT-05:00) Eastern Time (US & Canada) Base Bid 2 Total Bidding Pending 0.00 Response Submitted No Scroll down to find SDB and Package Invitation Response Form **VBE** Decline Accept **Participation** Bid Info Invitation Documents (20) Addenda **Packets** File / Folder Name Uploaded on File Size 09.26.2019 01 Bid Documents (4) 10:53 AM



#### SDB Submittal Instructions – SDB-1

#### SDB-1 INSTRUCTIONS FOR COMPLETING THE SMALL DIVERSE BUSINESS (SDB) PARTICIPATION SUBMITTAL AND SDB UTILIZATION SCHEDULE.

PLEASE READ BEFORE COMPLETING THESE DOCUMENTS
Bidders/Offerors do not need to return SDB-1 with their SDB Participation Submittal

The following instructions include details for completing the SDB Participation Submittal (SDB-2) which Bidders or Offerors must submit in order to be considered responsive.

The following instructions also include details for completing the SDB Utilization Schedule (SDB-3), which Bidders or Offerors must submit for any portion of the SDB participation goal the Bidder or Offeror commits to meeting.

A Bidder/Offeror's failure to meet the SDB participation goal in full or their failure to receive an approved Good Faith Efforts waiver for any unmet portion of the SDB participation goal will result in the rejection of the Bid or Proposal as nonresponsive.

I. <u>SDB Participation Goal</u>: The SDB participation goal is set forth in the eMarketplace advertisement and also in the Notice to Bidders. The Bidder/Offeror is encouraged to use a diverse group of subcontractors and suppliers from the SDB classifications to meet the SDB participation goal.

#### II. SDB Eligibility:

- Finding SDB firms: Offerors can access the directory of <u>DGS-verified</u> SDB firms from the DGS Supplier Search directory at: <a href="http://www.dgs.internet.state.pa.us/suppliersearch.">http://www.dgs.internet.state.pa.us/suppliersearch.</a>
- Only SDBs verified by DGS and as defined herein may be counted for purposes of
  achieving the SDB participation goal. In order to be counted for purposes of achieving
  the SDB participation goal, the SDB firm, including an SDB prime, <u>must be DGS-</u>
  verified for the services, materials or supplies that it has committed to perform on the
  SDB Utilization Schedule (SDB-3). A firm whose SDB verification is pending or



### SDB Submittal — SDB-2

CRITICAL

Check One, and
Only One, Box

#### SDB-2 SDB PARTICIPATION SUBMITTAL

CK ONE, AND ONLY ONE, BOX. FAILURE TO COMPLY WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.

Click on bold titles to navigate to that specific page.

I agree to meet
the SDR
participation goal
in full.

I have completed and am submitting with my bid or proposal an SDB Utilization Schedule (SDB-3), which is required in order to be considered for award. I am requesting a partial waiver of the SDR participation goal

After making good faith outreach efforts as more fully described in the Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal, I am unable to achieve the total SDB participation goal for this solicitation and am requesting a partial waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:

1. an SDB Utilization Schedule

I am requesting a full waiver of the SD participation goal

After making good faith outreach efforts as more fully described in the Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal, I am unable to achieve any part of the SDB participation goal for this solicitation and am requesting a full waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal a Good Faith Efforts Waiver Request for



# SDB Utilization Schedule — SDB-3

#### SDB-3 SDB UTILIZATION SCHEDULE

CRITICAL

Verify SDB/VBE

Validity ow SDBs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will meet the SDB participation goal (add additional pages if necessary). Submit a Letter of Commitment (SDB-3-1) for each B subcontractor, supplier, or manufacturer (add additional Letters of Commitment as necessary).

SDB Name SAP Vendor Number (6-digit number provided by SDB) SDB Verification Number (located on DGS SDB verification)	Type of SDB (check all that apply)	Description of Work to be Performed (Statement of Work/Specification reference)	% Commitment (or % of work to be self-performed by SDB bidder/offeror)	Dollar Value of Commitment (after applying any calculation per SDB-1, Section IV, Calculating SDB participation)
Name: <u>ABC IT Solutions</u> SAP Vendor Number: <u>123456</u> SDB Verification Number: <u>123456-2016-09-SB-M</u>	MBE	IT staffing resources	%	\$
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Attach additional sheets if necessary			Total % SDB commitment: 0	Total S amount: \$0



#### Letter of Commitment SDB-3.1

CRITI Comi	cal plete all led area	LETTER  as confirm  ss (SDB) of	ation of	OMMITME the commitm	ENT ent by the prime Bidde d Solicitation/Project.	er or Offeror
		Bidder/Offeror In	formatio	n	SDB Informat	ion
	Address					
	Point of Contact					
	Telephone number					
	Email address					
		nd Time Frame. If Bidder/ ng services or supplies dur				
	Services or suppli	es the VBE will provide:				
	Specific Time Fra the services or sup	me the VBE will provide plies:				
	Dollar Value of Co of the contract.	mmitment. These services	or suppl	lies represent	\$	_ for the term
		igning below, the SDB rep required documentation ha				
	Sincerely,			Acknowled	ged	
	Printed name			Printed nam	10	

SDB to expect a letter and SIGN it!



#### Guidance to Document GFE SDB-4

# READ, READ, READ

- The ability or desire of a prime contractor to perform the work of a contract with its own organization does not relieve the Offeror of the responsibility to make Good Faith Efforts to meet the stated participation goal.
- Prime must complete all components of the GFE paperwork. Details/Evidence are important, proof is required.
- Carefully review SDB and VBE submittal Instructions, specifically Section VI of SDB/VBE-1 which lists pertinent items as Fatal errors.



### Good Faith Efforts Packet SDB-5

Good Faith Efforts (GFE) Partial or Full Waiver

- ☐ Identified Items of Work Applicant Made Available to SDBs (Part 1)
- ☐ Identified SDBs and Record of Solicitations (Part 2)
- ☐ SDB Outreach Compliance Statement (Part 3)
- Additional Information Regarding Rejected SDB Quotes (Part 4)
- ☐ SDB Subcontractor Unavailability Certificate (Part 5)



### SDB GFE Documentation — SDB-5

SDB-5 GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Project Description:		
Commonwealth Agency Name:		
Solicitation #:		
Solicitation Due Date and Time:		
	Complete all five parts	
Bidder/Offeror Company Name:		
Bidder/Offeror Contact Name:		
Bidder/Offeror Contact Email:		
Bidder/Offeror Contact Phone Number:		

Part 1 – Identified Items of Work Offeror Made Available to SDBs

Identify those items of work that the Offeror made available to SDBs. This includes, where appropriate, those items the Offeror identified and subdivided into economically feasible units to facilitate the SDB participation. For each item listed, show the anticipated percentage of the total contract amount. It is the Offeror's responsibility to demonstrate that enough work to meet the SDB participation goal was made available to SDBs, and the total percentage of the items of work identified for SDB participation met or exceeded the SDB participation goal set for the procurement.

Identified Items of Work	Was this work listed in the solicitation?	Does Offeror normally self- perform this work?	Was this work made available to SDB Firms? If not, explain why.
	yes no	yes no	yes no
	7700	****	7700

#### Items of Work Offeror Made Available to SDBs Identif

CRITICAL

List all components

of work offered for that the Offeror made available to SDBs. This includes, where appropriate, those items the Offeror identified sible units to facilitate the SDB participation. For each item listed, show the anticipated percentage of the total e that enough work to meet the SDB participation goal was made available to SDBs, and the total percentage or SDB participation met or exceeded the SDB participation goal set for the procurement.

SUDC	Was this work listed in the solicitation?	Does Offeror normally self- perform this work?	Was this work made available to SDB Firms? If not, explain why.
	yes no	yes no	yes no
	yes no	yes no	yes no
	yes no	yes no	yes no
	yes no	yes no	yes no
	yes no	yes no	yes no

Attach additional sheets if necessary.



#### ntified SDBs and Record of Solicitations

CRITICAL

Specifics and Details ed to provide quotes for the Identified Items of Work made available for SDB participation. Include the name of the SDB are important r which quotes were solicited, date and manner of initial and follow-up solicitations, whether the SDB provided a quote, ing used toward meeting the SDB participation goal. SDBs used to meet the SDB participation goal must be listed on on Schedule (SDB-2).

Copies of all written solicitations and documentation of follow-up calls to SDBs must be attached to this form. For each Identified SDB w, Offeror should submit an SDB Subcontractor Unavailability Certificate signed by the SDB or a statement from the Offeror that the efused to sign the SDB Subcontractor Unavailability Certificate.

Name of Identified SDB and Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Received?	Quote Used?	Reason Quote Rejected
SDB Name:		Date:	Date:	Date and Time of Call:  Spoke with:	yes no	yes no	Used other SDI Used non-SDB Self performing
MBE WBE LGBTBE DOBE SDVBE		fax	fax	Left Message:			
SDB Name:		Date: mail email	Date:	Date and Time of Call:  Spoke with:	yes no	yes no	Used other SD: Used non-SDB Self performing
MBE WBE LGBTBE DOBE SDVBE		fax	fax	Left Message:			

Attach additional sheets as necessary.



CRITICAL

Documentation for Part 1

#### **SDB Outreach Compliance Statement**

1.	with specific work categories:
2.	Attach to this form copies of written solicitations (with Bid or Proposal instructions) used t solicit Identified SDBs for these subcontract opportunities.
3.	Offeror made the following attempts to contact the Identified SDBs:
4.	Bonding Requirements (Please Check One):
	This was in the decrease in the boundary to the second
	This project does not involve bonding requirements.
	Offeror assisted Identified SDBs to fulfill or seek waiver of bonding requirements.
	(DESCRIBE EFFORTS):
5.	Pre-Bid/Proposal Conference or Supplier Forum (Please Check One):
5.	Pre-Bid/Proposal Conference or Supplier Forum (Please Check One):



#### Addition Information Regarding Rejected SDB Quotes

rt 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the DOCUMENT 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performed and indicates the DOCUMENT 2 indicates the Offeror 2 indicates th

Describe ded Items of Work not being performed by SDBs (include specific section from bid or proposal)	Self-performing or using non-SDB (provide name of non- SDB if applicable)	Amount of non-SDB quote \$	Name of other firms that provided quotes and whether they are SDB	Amount quoted \$	Reason why SDB quote was rejected along with brief explanation
	self-performing using Non-SDB Name:		SDB Non-SDB Name:		price capabilities other
	self-performing using Non-SDB Name:		SDB Non-SDB Name:		price capabilities other
	self-performing using Non-SDB Name:		SDB Non-SDB Name:		price capabilities other
	self-performing		SDB		price



## GFE Waiver – Part 5

### **Subcontractor Unavailability Certificate**

CRITICAL

Required for each

vendor listed in Part

vendor listed in Part

is hereby certified that the firm of	(Name of SDB)		
	(Ivalle of SDB)		
located at	(5)		
(Number)	(Street)		
(City)		(State)	(Zip)
was offered an opportunity to bid on Solicita	ation No.		
by			
(Name of P	rime Contractor's Firm)		
***********	*******	*****	******
2	(SDB), is either un	arrailable for the	
2unable to prepare a Proposal for this project	for the following reason	(c).	WOLK/Service of
unable to prepare a Proposar for this project	for the following reason	(3).	
(Signature of SDB's Representative)	(Title)	(Da	te)



## How to Meet the Goal

### **3 Scenarios**

- Self-Perform as a DGS-verified SDB and/or VBE Prime vendor
- 2. Find Separate DGS-verified SDB and VBE vendors
- 3. Use a DGS Dually-verified SDB/VBE vendor

### **Submittal Forms**

- 1. Complete SDB-2&3/VBE-2&3 by putting your company name as vendor with appropriate percentage commitment to fulfill each goal amount.
- 2. Complete SDB-2&3/VBE-2&3 by noting SDB vendor on SDB submittal and VBE vendor on VBE submittal with appropriate percentage commitment to fulfill each goal amount.
- 3. Complete SDB-2&3 /VBE-2&3 by noting same vendor on both SDB-2&3 and VBE-2&3 with highest percentage value commitment on BOTH forms.



## DGS Dually Verified SDB/VBE

#### SDB-3 SDB UTILIZATION SCHEDULE

#### Sample Scenario - 10% SDB Goal; \$1,000.00 total project cost

List in the chart below SDBs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the SDB participation goal (add additional pages if necessary). Submit a Letter of Commitment (SDB-3-1) for each SDB subcontractor (add additional Letters of Commitment as necessary).

SDB Name SAP Vendor Number (6-digit number provided by SDB) SDB Verification Number (located on DGS SDB verification)	Type of SDB (check all that apply)	Description of Work to be Performed (Statement of Work/Specification reference)	% Commitment (or % of work to be self-performed by SDB bidder/offeror)	Associated Dollar Value of Commitment
Name: ABC IT Solutions SAP Vendor Number: 123456 SDB Verification Number: 123456-2016-09-SB-M	MBE	IT staffing resources	%	s
NameName of Dually Verified Sub-Contractor SAP Vendor Number: 6 Digit Number SDB Verification Number: Obtain from SDB	MBE WBE LGBTBE DOBE SDVBE		6 %	\$60.00
Name:DGS-verified SDB Sub-Contractor SAP Vendor Number: 6 Digit Number SDB Verification Number: Obtain from SDB	MBE WBE LGBTBE DOBE SDVBE		4 %	\$40.00
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Attach additional sheets if necessary			Total % SDB %	Total \$ amount: 00

#### VBE-3 VBE UTILIZATION SCHEDULE

#### Sample Scenario - 3% VBE Goal; \$1,000.00 total project cost

List in the chart below VBEs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the VBE participation goal (add additional pages if necessary). Submit a **Letter of Commitment (VBE-3-1)** for each VBE subcontractor (add additional Letters of Commitment as necessary).

VBE Name SAP Vendor Number (6-digit number provided by VBE) VBE Verification Number (located on DGS VBE verification)	Type of VBE (check all that apply)	Description of Work to be Performed (Statement of Work/Specification reference)	% Commitmen (or % of work to self-performed l VBE bidder/offeror	be by	Associated Dollar Value of Commitment
Name: ABC IT Solutions SAP Vendor Number: 123456 VBE Verification Number: 123456-2016-09-SB-M	MBE	IT staffing resources	%		\$
Nam@GS Dually-verified Sub-Contractor SAP Vendor Number: 6 Digit Number VBE Verification Number: Obtain from VBE	VBE SDVBE		6	%	\$60.00
Name: SAP Vendor Number: VBE Verification Number:	VBE SDVBE	This credit may exceed Participation Goal Perc		%	
Name: SAP Vendor Number: VBE Verification Number:	VBE SDVBE			%	
Name: SAP Vendor Number: VBE Verification Number:	VBE SDVBE			%	
Attach additional sheets if necessary			Total % VBE commitment:	%	Total Samount:

Sample Scenario: Solicitation Participation Goals

SDB = 10% VBE= 3%

Estimated contract value = \$1,000.00



## Dually-Verified Vendor Instructions

If a DGS-verified SDB is dually verified as a VBE, the firm will receive credit towards both the SDB participation goal and the VBE participation goal as set forth on the SDB and VBE Participation Summary Sheet. This credit may exceed the participation goal percentage, as shown in the example below.

Example: The SDB participation goal is 10% and the VBE participation goal is 5%. A subcontractor is DGS-verified as both an SDB and a VBE and will perform 10% of the contract work. The prime contractor can satisfy both the SDB participation goal and the VBE participation goal through that dually verified subcontractor's performance of 10% of the contract work, unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office.

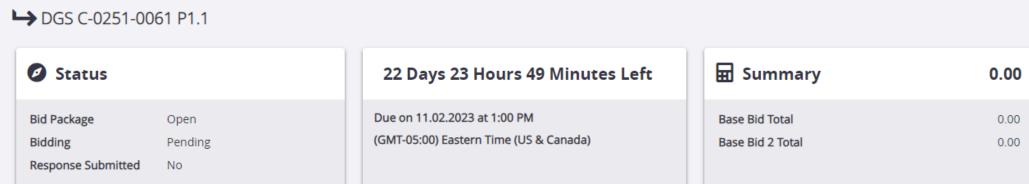
Based on this example, the percentage commitment indicated on SDB-3 for SDB work on this contract would be 10%, and the VBE percentage commitment indicated on VBE-3 on this contract would be 10% as well. These contractual commitments meet the SDB participation goal of 10% and **exceed** the 5% VBE participation goal for this contract. Please note that the dually verified SDB/VBE firm only receives 10% of the contract work based on the example above.

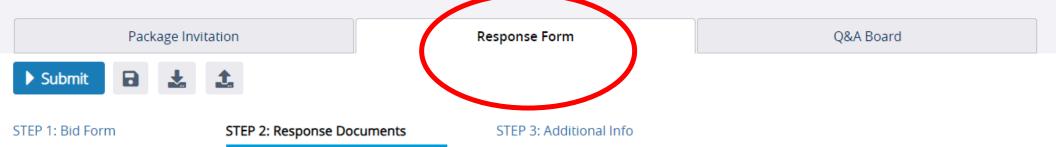
**Newly Revised** 



## SDB/VBE Response Submittal

Pennsylvania Department of General Services / PennDOT - Development of New Stockpile, Dauphin County





Please provide response documents





### **Best Practices**

### Do's

- Read the solicitation and all instructions completely.
- Submit SEPARATE SDB and VBE submittal forms.
- Validate subcontractor SDB/VBE status in DGS Supplier Database.
- Ensure that all appropriate forms are completed and signed correctly.
- Submit questions early per the solicitation requirements.

### **Don'ts**

- Make any assumptions.
- Copy SDB submittal paperwork. Download and complete the VBE submittal separately, titles and accuracy matter.
- Skip any portion of the GFE request documentation.
- Forget to verify subcontractor status as current SDB/VBE in DGS Supplier Database.



### Notes

- READ, READ, READ, solicitation instructions completely.
- Subcontractors identified in SDB-3, Utilization Schedule must be validated as of bid due date and time.
- Model Form SDB/VBE Subcontractor Agreement is provided for informational purposes only. To be completed by award winning vendor only.



## REMINDER



## Questions?





### **BDISBO Contact Info**

# Bureau of Diversity, Inclusion and Small Business Opportunities

North Office Building 401 North Street, Room 611 Harrisburg, PA 17120-0500 717.783.3119

GS-BDISBO@pa.gov





**Project No.:** DGS 0251-0061 P1 **DATE:** 03/29/24

Project Title: Development of New Stockpile, Dauphin County

Using Agency: PennDOT

Location: East Hanover Township, Dauphin County, PA

**AGENDA:** PRE- BID CONFERENCE **Date:** Friday, March 29<sup>th</sup> at 10:00 AM

Location: 9147 Allentown Blvd Grantville, Pennsylvania 17028

- 1. Introduction of Participants.
- 2. Professional will record all Attendees on the Pre-Bid Conference Sign-in Sheet.
- 3. Meeting minutes will not be issued to the bidders.
- 4. Small Diverse Business and Veteran Business Enterprise Participation:
  - a. Non-mandatory virtual presentation by Audrey Smith will be held on Monday, April 1, 2024 at 11:00am. TEAMS meeting information to attend can be found in Addendum #4 issued on 3/20/24.
  - b. Only the .1 General Construction has participation goals as follow: SDB = 8% and VBE-=3%
- 5. The purpose of this meeting:
  - a. To discuss the Project general information, bid requirements, any special restrictions or conditions and other information with potential bidders. Project requirements are included in the documents currently available in e-Builder and those that may be issued by future addendum thru e-Builder.
- 6. General Project Information:
  - a. Bid Opening Date: April 22, 2024 at 1:30pm
  - b. Number and Names of Prime Contracts (points).
    - .1 General Construction—Lead
    - .2 HVAC Construction
    - .3 Plumbing Construction
    - .4 Electrical Construction
  - c. Procurement Type: Competitive Low Bid.
  - d. Bid Guaranty: None
  - e. Construction Duration: 272 days from initial Job Conference
  - f. Proposal Period: 60 days from Bid Opening until Award of Contract.
  - g. Number and Description of Base Bids:
    - 1) Base Bid 1:
      - .1 General Construction

Shall include all the work indicated on the Contract Drawings and described in the Contract Specifications except that work specifically called out as being part of another Base Bid.

### 2 HVAC Construction

Shall include all the work indicated on the Contract Drawings and described in the Contract Specifications except that work specifically called out as being part of another Base Bid

### .3 Plumbing Construction

Shall include all the work indicated on the Contract Drawings and described in the Contract Specifications except that work specifically called out as being part of another Base Bid.

#### .4 Electrical Construction

Shall include all the work indicated on the Contract Drawings and described in the Contract Specifications except that work specifically called out as being part of another Base Bid.

### 2) Base Bid 2: (Bids are additive. The <u>bid price</u> for Base Bid 2 must be Base Bid 1 plus the work added by Base Bid 2).

#### .1 General Construction

Same as Base Bid No. 1, except add additional photovoltaic array scope as applicable to General Contract.

#### .2 HVAC Construction

Same as Base Bid 1

### .3 Plumbing Construction

Same as Base Bid No. 1, except delete tank water heater and add instantaneous water heater.

#### .4 Electrical Construction

Same as Base Bid No. 1, except add additional photovoltaic array scope as applicable to Electrical Contract.

### h. Liquidated Damages

- .1 General Construction \$1000/day
- .2 HVAC Construction \$500/day
- .3 Plumbing Construction \$500/day
- .4 Electrical Construction \$500/day

### 7. Bid Procedure:

- a. Mandatory Vendor Registration: Refer to the Notice.
- b. Required User Profile in e-Builder: Refer to Notice.
- c. All documents are available in e-Builder.
- d. Bid form is in e-Builder along with Instructions to Bidders

### 8. Professional to provide description of the project:

- a. Drawings. Discuss individual plan drawings and details.
- c. Permits that are in place for the project and any special conditions contained in them.
- 9. Special Site Restrictions: (Led by Institution)
  - a. Contraction Parking and Staging Areas are indicated on the contract drawings.

- 10. Questions by the Bidders:
  - a. Open the floor for questions or clarifications requested from the bidders on the solicitation documents, the Scope of Work, or other details of the project requirements
  - b. All bidder questions must be submitted through E-Builder under the Questions/Responses tab in the project's invitation to bid. The Professional shall not respond directly through E-Builder to questions posed through E-Builder. A formal written addendum will be issued through E-Builder.
  - c. Bidders are reminded that verbal responses are non-binding. If a bidder requires a formal response, the bidder is instructed to submit a question in writing. Only written formal responses in the form of an official project Addendum are to be used for bidding purposes.
  - e. DGS instruction to professional on Addendum:
    - RFI's that need to be addressed are done with clarifications to or modifications.
    - of the drawings/specs
    - No Q&A format...no RFI logs
    - Do not need to answer/address every RFI
  - f. All questions must be submitted a minimum of 10 days prior to bid opening day to receive a formal written response. Questions submitted less than 10 days prior to bid day may not be answered.
  - g. Questions which are so obvious that an answer is not necessary may not receive a response.
  - h. All bids shall be based on the Scope of Work as shown in the documents. Prior to bid, the DGS will not evaluate substitutions from the Scope of Work as delineated in the Documents.
- 11. Questions/Comments?
- 12. Adjournment.
- 13. Project site Walk Through