DEPARTMENT OF GENERAL SERVICES BUREAU OF CAPITAL PROJECT DESIGN MANAGEMENT 1800 HERR STREET HARRISBURG, PENNSYLVANIA

ADDENDUM NO. 1

on

PROJECT NO. DGS C-0961-0044 PHASE 001 PROJECT TITLE - DMVA - Biddle AGS - Building 237 Renovations PROFESSIONAL: Zimmerman Studio Zimmerman Studio, South Broad Street, Philadelphia, PA, USA Philadelphia, PA, 19144

If you submitted a bid prior to this Addendum being issued, your bid has been discarded and you <u>must re-submit your bid(s)</u> prior to the bid opening date and time.

ADMINISTRATIVE CHANGES - ALL CONTRACTS

Item 1 - Bureau of Diversity, Inclusion and Small Business Opportunities presentation slides are provided for informational purposes. Refer to attached.

Item 2 - Clarification: The Proposed Date of Completion/Number of Calendar Days listed in the Notice to Bidders is incorrectly listed as 336 days. The Construction Contract duration is 357 calendar days as indicated in the Summary of Work specification Section 010100.

SPECIFICATION CHANGES - ALL CONTRACTS

Item 1 - Clarification: There are NO Unit Prices. Remove any and all references to Unit Pricing.

DRAWING CHANGES – ALL CONTRACTS

No Change.

Pre-Bid Meeting BDISBO Presentation

DGS C-0961-0044 Phase 1 DMVA - Biddle Renovations

Issuing Officer

Paul Artale – partale@pa.gov Pam Zimmerman - phz@zimmermanstudio.net

pennsylvania

BUREAU OF DIVERSITY, INCLUSION AND SMALL BUSINESS OPPORTUNITIES

September 30, 2024 9:00AM

What's the Point?



Diversity, Equity, and Inclusion RE- IMAGINING THE CULTURE OF YOUR WORKPLACE



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Diversity Defined

- Diversity is...
 - everything that makes us unique,
 - our cognitive skills and personality traits, and
 - also the things that shape our identity (e.g. race, age, gender, religion, sexual orientation, cultural background), etc.





Equity Defined

Equity is the fair treatment, **access**, **opportunity**, and advancement for <u>all</u> people, while at the same time striving to identify and **eliminate barriers** that have prevented the full participation of *small businesses*.



Inclusion Defined

Inclusion is about:

- *Small Businesses* as prime contractors
- *Primes* subcontracting with SDB, VBE vendors
- Engaging with vendors representative of the community



Diversity, Equity, and Inclusion

Diversity Having a seat at the table

Equity Entering the conversation without barriers Inclusion Being heard and having a voice at the table



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Small Diverse Business Enterprise (SDB) and Veteran Business Enterprise (VBE) Bid References

Instructions to Bidders

- Section 5 Submission/Signing of Bids
- Section 30 Small Diverse Business and Veteran Business Participation Information

Administrative Procedures

• No. 13 – Small Diverse Business and Veteran Business Enterprise Participation

Attachments

- Construction_RFP_IFB_SDB_Participation_Form_2024.01.26.pdf
- Construction_RFP_IFB_VBE_Participation_Form_2024.01.26.pdf

A Bidder/Offeror's failure to meet the SDB participation goal in full and the VBE participation goal in full, or their failure to receive an approved Good Faith Efforts waiver for any unmet portion of either the SDB or VBE participation goal will result in the rejection of the Bid or Proposal as nonresponsive.



Solicitation Specific Goals

PA - eMarketplace (state.pa.us)

n	DGS C-0961-0044 Phase 1.	SDB	VBE
	.1 General Construction – ALL BASE BIDS (#1, #2, #3, & #4)	15%	3%
	.2 HVAC Construction – ALL BASE BIDS (#1, #2, #3, & #4)	8%	3%
	.3 Plumbing Construction – ALL BASE BIDS (#1, #2, #3, & #4)	N/A	N/A
	.4 Electrical Construction ALL BASE BIDS (#1, #2, #3, & #4)	N/A	N/A

- Available subcontracting opportunities across the entire state for the applicable services,
- Availability of DGS-verified SDB/VBEs to perform commercially useful functions, and
- Historical analysis of similar projects within the last 3 years.

Primes are welcome to exceed the goal!





SDB and VBE Classification

Vendors must self-certify as a Small Business (SB) prior to SDB/VBE validation.

SB Eligibility Requirements

- •The business must be a for-profit, United States business.
- •The business must be independently owned.
- •The business may not be dominant in its field of operation.
- •The business may not employ more than 100 full-time equivalent employees.
- •The business may not exceed threeyear average gross revenues of \$47 Million, regardless of business type (effective 11/1/2018).

Small Diverse Business (SDB)

Goal oriented

- Woman Business Enterprise (WBE)
- Service-Disabled Veteran Business Enterprise (SDVBE)
- Minority Business Enterprise (MBE)
- LGBT Business Enterprise (LGBTBE)
- Disability-Owned Business Enterprise (DOBE)

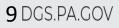
Veteran Business Enterprise (VBE)

Goal oriented

- Veteran Business
 Enterprise (VBE)
- Service-Disabled Veteran
 Business Enterprise
 (SDVBE)

SDBs and VBEs must be certified/valid as of bid close due date and time.

<u>Commonwealth Phone Directory | Department of</u> General Services | Commonwealth of Pennsylvania





Finding SDB/VBE vendors

- <u>http://www.dgs.internet.state.pa.us/suppliersearch</u>
- Access Search Guide -<u>https://www.dgs.pa.gov/Small%20Diverse%20Business</u> <u>%20Program/Documents/Finding%20SBs%20and%20S</u> <u>DBs.pdf</u>
- Supplier Search assistance available from Issuing Officer or Bureau of Diversity Procurement Liaison



Quick Search

DGS.PA.GOV

pennsylvania DEPARTMENT OF GENERAL SERVICES	Suppli	Supplier Search					
Home PA eMarketplace - Search Contrac	ts						
Note: The below searches (Quick Search and Advanced Search) will search suppliers who are qualified for one or more Invitation to Qualify (ITQ) Contracts AND suppliers registered with the Bureau of Diversity, Inclusion and Small Business Opportunities (BDISBO) as a small business or small diverse business. Use the Quick Search to search by Vendor Name or Vendor Number. Use the Advanced Search to search by Small, Small Diverse, ITQ Contracts, COSTARS and UNSPC codes.							
Quick Search							
Supplier Name or SAP Number	Search	nev	PORTANT: <u>Alw</u> v search to cle urches	<u>ays</u> click R o ar paramete	eset prior to ers from prev	a vious	
Advanced Search							
Show 10 V entries				Export	to Excel Reset Se	arch Criteria	
Supplier (click on name to display full record)	Contact	Address	SB Validity Dates	SDB Validity Dates	VBE Validity Dates	COSTARS	
21ST CENTURY MEDIA NEWSPAPER LLC	ROBERT BUTKINS sales@nittanyvalley.com					No	
22 GROUP, LLC ()	Caroline M. Harper	757 PUBLIC RD	9/23/2019-	9/23/2019-		No	

http://www.dgs.internet.state.pa.us/suppliersearch



Advanced Search

DOSPACOV

Supplier Classifications Minority Business Enterprise Select one or more Woman Business Enterprise classifications. To pull LGBT Business Enterprise only SDBs, check Disabled-Owned Business Enterprise "Select all Small Service-Disabled Veteran Business Enterprise Diverse Business Veteran Business Enterprise Classifications" below. Small Business To Include SBs, check Stocking Supplier "Small Business". Non-Stocking Supplier Select all Classifications Select all Small Diverse Business Classifications O Find only vendors that have all selected classifications Find only vendors that have at least one selected classification OR UNSPSC Description Enter a brief code description (e.g. Door) Type in any part of a UNSPSC code description to find vendors who have selected that UNSPSC code. ex: Landscaping will find vendors who have selected any UNSPSC code that has landscaping anywhere in the description. Click here to download the entire list in Excel format Browse and select one or UNSPSC Codes 10000000 - Live Plant and Animal Material and Accessories and Supplies 11000000 - Mineral and Textile and Inedible Plant and Animal Materials more codes. Don't know 12000000 - Chemicals including Bio Chemicals and Gas Materials the codes you want? 13000000 - Resin and Rosin and Rubber and Foam and Film and Elastomeric Materials Click arrow to Download the entire list 14000000 - Paper Materials and Products expand in Excel. 15000000 - Fuels and Fuel Additives and Lubricants and Anti corrosive Materials Segment for 20000000 - Mining and Well Drilling Machinery and Accessories See slide 13 to additional 21000000 - Farming and Fishing and Forestry and Wildlife Machinery and Accessories understand the UNSPSC 22000000 - Building and Construction Machinery and Accessories codes 23000000 - Industrial Manufacturing and Processing Machinery and Accessories code hierarchy. 24000000 - Material Handling and Conditioning and Storage Machinery and their Accessories and 25000000 - Commercial and Military and Private Vehicles and their Accessories and Components 26000000 - Power Generation and Distribution Machinery and Accessories O Find only vendors that have all selected UNSPSC codes Find only vendors that have at least one selected UNSPSC code



UNSPSC Commodity Code Search



Find A Partner

UNv24.0301 of the UNSPSC Codeset is now available. Access codesets.

Search the Code

Code Name:
Code Name:

Welcome

The United Nations Standard Products and Services Code® (UNSPSC®), managed by GS1 US® for the UN Development Programme (UNDP), is an open, global, multi-sector standard for efficient, accurate classification of products and services.

The UNSPSC offers a single global classification system that can be used for:

- · Company-wide visibility of spend analysis
- Cost-effective procurement optimization
- · Full exploitation of electronic commerce capabilities







Menu

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UNSPSC Commodity Code Search



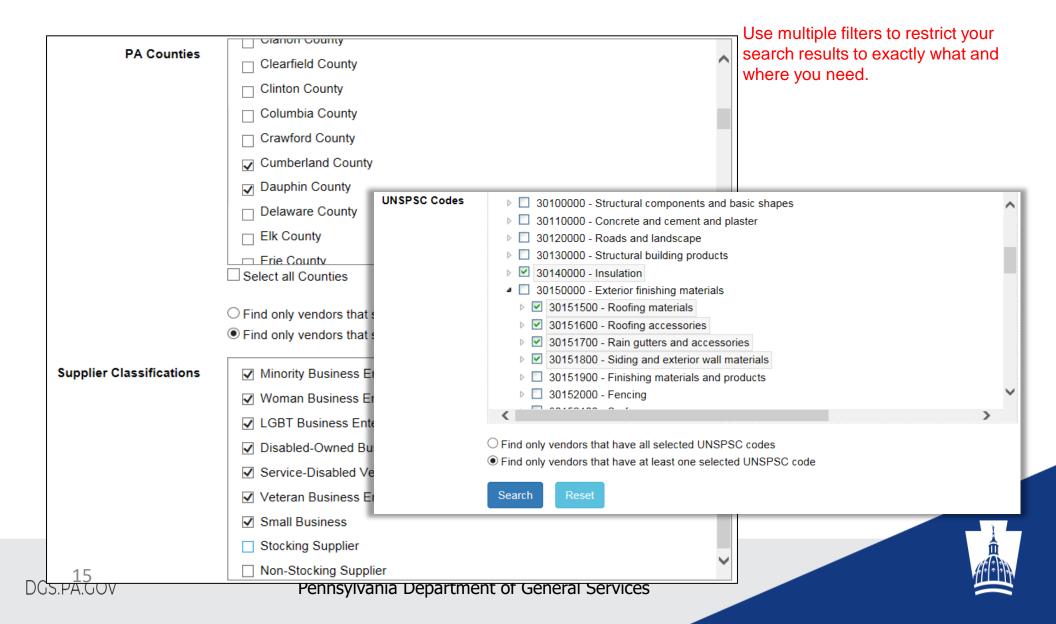
Write down your code selections

OME	FAQS	SUBSCRIBE	LIBRARY	CODESET-DOWNLOADS	INITIATIVES	EDUCATION	FIND A PARTNE
Versi	on 24.0301						
Searc	h Code						
Searc	h Title		painting				
Sear	rch		1				
Code			Tit	tle			
31211	1900		Pa	aint applicators and painting ac	cessories		
6012	1001			aintings			
6012 ⁻	1225			atercolor painting mediums			
60124	4101			ulticultural painting products			
7215	1300		Pa	inting and paper hanging serv	ices		
7215	1301		Re	esidential painting service			
7215	1302		Co	ommercial painting service			
7215	1303		In	dustrial painting service			
7215	1304		Ai	rcraft painting service			
7215	1305		Br	idge painting service			
7215	1307		Sh	ip painting service			
7318	1104		Pa	ainting services			
7818	1501		Ve	hicle body repair or painting s	ervice		
7818	1836			rcraft fixed wing coating and p			
8613	1502			pinting	-		



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Advanced Search



Search Results

how 25 V entries				Export to	Excel Reset S	earch Criteria
Supplier (click on name to display full record)	Contact	Address	SB Validity Dates	SDB Validity Dates	VBE Validity Dates	COSTAR
ADVANCED AUDIO VISUAL SALES INC	JOHN GREENE DIRECTOR OF SALES John.Greene@advancedav.com (Phone) 610-719-6194 (Fax) 610-692-8421	208 CARTER DRIVE SUITE 7 WEST CHESTER, PENNSYLVANIA 19382 (Phone) 610-719-6194	F			No
ADVANCED BUILDING CONTROLS LLC (DBA ADVANCED BUILDING CONTROLS LLC)	Craig Connelly CCONNELLY@ADVANCEDBLDGCONTOL (Phone) 215-520-9964	PO BOX 303 S.COM HOLICONG, PENNSYLVANIA 18928 (Phone) 215-520-9964	2/11/2019- 2/28/2021	г		No
ADVANCED BUILDING PERFORMANCE INC ()	Pei Pei Cavalier PEIPEI@ABPCX.COM (Phone) 301-760-9989	11225 HURDLE HILL DR POTOMAG, MARYLAND 20854 (Phone) 301-760-9989 abpcx.com	12/20/2019- 12/20/2021	12/20/2019- 12/20/2021		No
ADVANCED CLEANING SOLUTIONS LLC (ADVANCED CLEANING SOLUTIONS LLC)	Nicholas Ward cleanteam@advancedsolutionsPA.com (Phone) 610-597-0012	PO BOX 3223 ALLENTOWN, PENNSYLVANIA	2/27/2018- 3/21/2820	2/27/2018- 3/31/2020	2/27/2018- 3/31/2020	No





Supplier Profile

Name:	ADVANCED CLEANING SOLUTIONS LLC						
SAP Number:	511377	11377					
Doing Business As:	ADVANCED CLEANING SOLUTIONS LLC	DVANCED CLEANING SOLUTIONS LLC					
Other Names:							
Keywords:							
Web site:	ר						
SB Validity Dates:	02/27/2018 - 03/31/2020						
SDB Validity Dates:	02/27/2018 - 03/31/2020 - SB, SDB & `	VBE Expiration Dates					
VBE Validity Dates:							
COSTARS Participant:	No						
Supplier Classification: • Small Business • Service-Disabled Veteran Busin • Veteran Business Enterprise Contact Information Contacts		ations					
Contact Type	Contact Details	Phone					
	Contact Details Email: CLEANTEAM@ADVANCEDSOLUTIO						



DGS.PA.GOV

Search Results

Show 25 V entries			(Export to I	Excel Reset	arch Criteria
Supplier (click on name to display full record)	Contact	Address	SB Validity Dates	Dates	VBE alty Pates	COSTAR
ADVANCED AUDIO VISUAL SALES INC	JOHN GREENE DIRECTOR OF SALES John.Greene@advancedav.com (Phone) 610-719-6194 (Fax) 610-692-8421	208 CARTER DRIVE SUITE 7 WEST CHESTER, PENNSYLVANIA 19382 (Phone) 610-719-6194				No
ADVANCED BUILDING CONTROLS LLC (DBA ADVANCED BUILDING CONTROLS LLC)	Craig Connelly CCONNELLY@ADVANCEDBLDGCONTOLS.COM (Phone) 215-520-9964	PO BOX 303 HOLICONG, PENNSYLVANIA 18928 (Phone) 215-520-9964	2/11/2019- 2/28/2021			No
ADVANCED BUILDING PERFORMANCE INC ()	Pei Pei Cavalier PEIPEI@ABPCX.COM (Phone) 301-760-9989	11225 HURDLE HILL DR POTOMAC, MARYLAND 20854 (Phone) 301-760-9989 abpcx.com	12/20/2019- 12/20/2021	12/20/2019- 12/20/2021		No
ADVANCED CLEANING SOLUTIONS LLC (ADVANCED CLEANING SOLUTIONS LLC)	Nicholas Ward cleanteam@advancedsolutionsPA.com (Phone) 610-597-0012	PO BOX 3223 ALLENTOWN, PENNSYLVANIA 18106	2/27/2018- 3/31/2020	2/27/2018- 3/31/2020	2/27/2018- 3/31/2020	No

Certified Small Businesses

- Advanced Building Controls LLC
- Advanced Building Performance Inc
- Advanced Cleaning Solutions LLC
- Small Diverse Businesses
- Advanced Building Performance Inc
- Advanced Cleaning Solutions LLC

Veteran Business Enterprise

Advanced Cleaning Solutions LLC





Excel Export Results – Supplier Contacts

Excel Export Results includes Vendor ID, Supplier Name, Contact Name, Email, Phone, Fax

А	В	С	D	E	F	J	Н	1	J	K
SAP Number	Supplier Name	Contact Name	Name	Title	Email	PhoneAreaCode	PhoneNumber	PhoneEx	FaxAreaCo	FaxNumbe
104279	CA WEISS SALES LLC	CORPORATE			caweiss@comcast.net					
104279	CA WEISS SALES LLC	SB MAIN	KRISTY ZARICHNIAK		kristyz@comcast.net	610	4588864		610	4588875
119565	DUFF SUPPLY COMPANY	CORPORATE	ALEX DUFFINE	VP	DFRANK@DUFFCOMPANY.COM	610	2754453	147	610	2796299
119565	DUFF SUPPLY COMPANY	REMITTO	BARB COHEN		bcohen@duffco.com	610	2754453	149	610	2756761
119565	DUFF SUPPLY COMPANY	SB MAIN	ALEX DUFFINE		aduffine@duffco.com	610	2754453			
119565	DUFF SUPPLY COMPANY	SB SECONDARY			info@duffco.com					
122594	HOUCK SERVICES INC	CORPORATE			jherrold@houcks.com					
122594	HOUCK SERVICES INC	SB MAIN	JARROD HERROLD		jherrold@houcks.com	717	6573302		717	6579805
122594	HOUCK SERVICES INC	SB SECONDARY			kgussler@houcks.com					
134717	PENN STATE ELECTRIC MECHANICAL	CORPORATE			razmataz33@aol.com					
134717	PENN STATE ELECTRIC MECHANICAL	SB MAIN	RAZ SUGARWALA		razmataz33@aol.com	717	2992090		717	2992297
3 134717	PENN STATE ELECTRIC MECHANICAL	SB SECONDARY			ksing6027@yahoo.com					
135270	BARBARA J SALES ASSOC INC	CORPORATE			barb@barbarajsles.com					
5 135270	BARBARA J SALES ASSOC INC	SB MAIN	BARBARA SMITH		barb@barbarajsales.com	412	5233398		800	8137122
5 135270	BARBARA J SALES ASSOC INC	SB SECONDARY			willsmith@willjservices.com					
7 137893	IDA YEAGER SALES INC	CORPORATE			idayeagersales@zoominternet.net					
3 137893	IDA YEAGER SALES INC	SB MAIN	IDA LAQUATRAYEAGER		idayeagersales@zoominternet.net	724	4525260		724	4521072
144061	CONSTRUCTION TOOL SERVICE INC	CORPORATE			ehuss@constructiontoolservice.com					
144061	CONSTRUCTION TOOL SERVICE INC	SB MAIN	BETTY CONNELLY		bconnelly@constructiontoolservice.com	412	6816673		412	6819185
144061	CONSTRUCTION TOOL SERVICE INC	SB SECONDARY			bcgoodwork@aol.com					
145576	BURKE & MICHAEL INC	CORPORATE			MARYFRANCES@BURKEANDMICHAEL.COM					
3 145576	BURKE & MICHAEL INC	SB MAIN	MARY FRANCES HOGAN		maryfrances@burkeandmichael.com	412	3212301		412	3214582
153927	COOPER TRADING INC	CORPORATE			cti@ctipa.com					
153927	COOPER TRADING INC	SB MAIN	PETER COOPER		pete@ctipa.com	724	8618830		724	8618832
5 153927	COOPER TRADING INC	SB SECONDARY			debbie@ctipa.com					
7 157009	CONTRACT HARDWARE AND SUPPLY	CORPORATE			cristil@chsupplyinc.com					
3 157009	CONTRACT HARDWARE AND SUPPLY	SB MAIN	BRAD BOTTEICHER		bradb@chsupplyinc.com	814	9412340		814	9412342

Suppliers Supplier Addresses

Supplier Contacts

Supplier Classifications

ΠQs Π

ITQ Contracts UNSPSC Codes



Counties

DGS Supplier Search Trainings

The training will focus on the basics of the supplier search process including recognizing the UNSPSC Codes Structure, accessing the DGS Supplier Search Database and Searching for Small, Small Diverse and Small Veteran Owned Businesses to gain a better understanding of supplier search results.

The 30-minute sessions will be offered via Teams on-line presentations on the following dates in 2024: (No RSVP Required)

Targeted Audience (External): Potential prime contractors that conduct business with the commonwealth who want to learn the basics of finding DGS certified small diverse and veteran owned businesses.

10AM Oct 16 (Wed) 10AM Oct 30 (Wed) 10AM Nov 13 (Wed) 10AM Nov 27 (Wed) 10AM Dec 11 (Wed)

BDISBO Events Page

BDISBO News, Media & Events Page



SDB/VBE Forms in e-Builder

Pennsylvania Department of General Services / DMVA - Biddle AGS - Building 237 Renovations

Status		34 Days 22 Hours	17 Minutes Left	Summary	0.00
id Package idding	Open Pending	Due on 10.29.2024 at 11:00 (GMT-05:00) Eastern Time (l		Base Bid Total Base Bid 2 Total	0.00
esponse Submitted	No	(,	base bid 2 Total	Scroll down to
					find SDB and
Pack	age Invitation	Respon	se Form	Q&A	а во V⁄BE
					Darticipation
Accept De	ecline Invitation Docur	nents (21) Addend	3		Participation Packets
		nents (21) Addend	Details		-
nfo		nents (21) Addend	Details	v Kraetzer	-
nfo Dates & Times	09.19.2024 5:00 PM Project Site at Horsham Air	Guard Station, Itami Street, Bldg 19044 United States (Refer to	Details Bid Contact Andrew Bid Instructions Instru	v Kraetzer ctions to Bidders 2022 (1).pdf ition of Building 237 for use as trair Readiness Unit. Work includes:	Packets

New Forms and Processes

- SDB/VBE Instructions *SDB-1/VBE-1* **<u>READ**</u>
- SDB/VBE Participation Submittal *SDB-2/VBE-2*
- SDB/VBE Utilization Schedule *SDB-3/VBE-3*
- Letter of Commitment *SDB 3.1/VBE-3.1*
- Guidance for Good Faith Effort (GFE) Waiver –
 SDB-4/VBE-4 <u>READ</u>
- GFE Waiver *SDB-5/VBE-5*

Bid packages available in e-Builder in the Package Invitation/Bid Info in the Invitation Documents folder



Solicitation-Specific Goals

SDB-1 INSTRUCTIONS FOR COMPLETING THE SMALL DIVERSE BUSINESS (SDB) PARTICIPATION SUBMITTAL AND SDB UTILIZATION SCHEDULE.

PLEASE READ BEFORE COMPLETING THESE DOCUMENTS Bidders/Offerors do not need to return SDB-1 with their SDB Participation Submittal

The following instructions include details for completing the SDB Participation Submittal (SDB-2) which Bidders or Offerors must submit in order to be considered responsive.

The following instructions also include details for completing the SDB Utilization Schedule (SDB-3), which Bidders or Offerors must submit for any portion of the SDB participation

goal the Bidder or Offeror commits to meeting.

<u>A Bidder/Offeror's failure to meet the SDB participation goal in full or their failure to</u> receive an approved Good Faith Efforts waiver for any unmet portion of the SDB participation goal will result in the rejection of the Bid or Proposal as nonresponsive.

 SDB Participation Goal: The SDB participation goal is set forth in the Solicitation. The Bidder/Offeror is encouraged to use a diverse group of subcontractors and suppliers from the SDB classifications to meet the SDB participation goal.

II. SDB Eligibility:

 Finding SDB firms: Offerors can access the directory of DGS-verified SDB firms from the DGS Supplier Search directory at: <u>http://www.dgs.internet.state.pa.us/suppliersearch.</u>

<u>Only SDBs verified by DGS</u> and as defined herein may be counted for purposes of achieving the SDB participation goal. In order to be counted for purposes of achieving the SDB participation goal, the SDB firm, including an SDB prime, <u>must be DGS-verified for the services</u>, <u>materials or supplies that it has committed to perform</u>.

a. <u>SDB prime bidders or offerors</u>. An SDB prime firm whose SDB verification is pending or incomplete as of the bid or proposal due date and time may not satisfy the SDB participation goal through its own performance. <u>A self-certified SB prime that does</u> Pennsylvania Department of General Services



SDB Submittal – SDB-2

SDB-2 SDB PARTICIPATION SUBMITTAL



Bidder/Offeror: Solicitation Title:		
Base Bid: (id	(.1 GC, .2 HVAC entify the corresponding Base Bid for th	is SDB Participation Submittal)
CHECK ONE, AND O REJECTION OF VOL	NLY ONE, BOX. FAILURE TO CO IR RID/PROPOSAL	MPLY WILL RESULT IN
Click on bold titles to na	vigate to that specific page.	
I agree to meet	I am requesting a partial	I am requesting a full
participation	participation goal.	participation goal
goal in full. I have completed and am submitting with my bid or proposal an SDB Utilization Schedule (SDB- 3), which is required in order to be considered for award.	After making good faith outreach efforts as more fully described in the Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal , I am unable to achieve the total SDB participation goal for this solicitation and am requesting a partial waiver of the SDB participation goal. I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:	After making good faith outreach efforts as more fully described in the Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal , I am unable to achieve any part of the SDB participation goal for this solicitation and am requesting a full waiver of the SDB participation goal. I have completed and am
	1. an SDB Utilization Schedule (SDB-3) for that portion of the SDB participation goal that I will meet; AND	submitting with my bid or proposal a Good Faith Efforts Waiver Request for the complete SDB



24CS.PA.GOV

SDB Utilization Schedule – SDB-3 CRITICAL Verify SDB/VBE Validity

SDB-3 SDB UTILIZATION SCHEDULE

fferor:

Solicitation Title:

List in the chart below SDBs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the SDB participation goal (add additional pages if necessary). Submit a Letter of Commitment (SDB-3.1) for each SDB subcontractor, supplier, or manufacturer (add additional Letters of Commitment as necessary).

SDB Name SAP Vendor Number (6-digit number provided by SDB) SDB Verification Number (located on DGS SDB verification)	Type of SDB (check all that apply)	Description of Work to be Performed (Statement of Work/Specification reference)	% Commitment (or % of work to be self-performed by SDB bidder/offeror)	Dollar Value of Commitment (after applying any calculation per SDB-1, Section IV, Calculating SDB participation)
Name: <u>ABC IT Solutions</u> SAP Vendor Number: <u>123456</u> SDB Verification Number: <u>123456-2023-09-SB-M</u>	MBE	IT staffing resources	%	\$
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Attach additional sheets if necessary			Total % SDB commitment: 0	Total \$ amount: \$ 0



Letter of Commitment SDB-3.1



SDB-3.1 LETTER OF COMMITMENT

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Small Diverse Business (SDB) on the below-referenced Solicitation/Project.

Solicitation #.	Solicitation Name.	
	Bidder/Offeror Information	SDB Information
Name		
Address		
Point of Contact		
Telephone #		
Email address		

<u>Services/Supplies and Time Frame</u>. If Bidder/Offeror is the successful vendor, the SDB shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

Services or supplies the SDB will provide:	
Specific Time Frame the SDB will provide the services or supplies:	

<u>Dollar Value of Commitment</u>. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

COMMITMENT TABLE	Total Contract/Fee Commitment Value	Allowable Participation Percentage	Allowable Participation Value equals Dollar Value Commitment on SDB-3
	(c)	(d)	(c) x (d) = (e)
SDB Subcontractor - performs at least 50% of the value of the subcontract with its own forces		100%	
SDB Manufacturer - produces on premise material, supplies, articles or equipment required for contract.		100%	
SDB Stocking Suppliers - maintains materials on premises that are bought and stored and required for the contract.		60%	
SDB Non-stocking Supplier - Service Fee Only -Does not carry inventory.		100%	

SDB verified*. By signing below, the SDB represents that it meets the SDB requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its SDB submission.

Acknowledged

Sincerely,

Bidder/Offeror Point of Contact Printed name

SDB Point of Contact Printed name

Bidder/Offeror Point of Contact Signature

SDB Point of Contact Signature

* The work performed by a firm that is dually verified as both an SDB and VBE will be counted by BDISBO towards fulfilling both the SDB and VBE commitments unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office. See SDB-1 Instructions, Section II, Paragraph 4 for example of how work performed by a firm that is dually verified is credited.

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SDB-3-1

SDB to expect a letter and SIGN it!





Guidance to Document GFE SDB-4

READ, READ, READ

- The ability or desire of a prime contractor to perform the work of a contract with its own organization does not relieve the Offeror of the responsibility to make Good Faith Efforts to meet the stated participation goal.
- Prime must complete all components of the GFE paperwork. Details/Evidence are important, proof is required.
- Carefully review SDB and VBE submittal Instructions, specifically Section VI of SDB/VBE-1 which lists pertinent items as Fatal errors.



Good Faith Efforts Packet SDB-5

Good Faith Efforts (GFE) Partial or Full Waiver

- □ Identified Items of Work Applicant Made Available to SDBs (Part 1)
- Identified SDBs and Record of Solicitations (Part 2)
- □ SDB Outreach Compliance Statement (Part 3)
- Additional Information Regarding Rejected SDB Quotes (Part 4)
- SDB Subcontractor Unavailability Certificate (Part 5)



SDB GFE Documentation – SDB-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REPUESDOD PARTICIPANIE CLE ALL FIVE PARTS

Project Description:	
Commonwealth Agency Name:	
Solicitation #:	
Solicitation Due Date and Time:	
Bidder/Offeror Company Name:	
Bidder/Offeror Contact Name:	
Bidder/Offeror Contact Email:	
Bidder/Offeror Contact Phone Number:	

Part 1 – Identified Items of Work Offeror Made Available to SDBs

Identify those items of contract work that the Offeror made available to SDBs. This includes, where appropriate, those items the Offeror identified and subdivided into economically feasible units to facilitate the SDB participation. For each item listed, show the anticipated percentage of the total contract cost. Offeror must demonstrate that enough work to meet the SDB participation goal was made available to SDBs, and the total percentage of the items of work identified for SDB participation met or exceeded the SDB participation goal set for the procurement.

Identified Items of Work	Was this work listed in the solicitation?	Does Offeror normally self- perform this work?	Was this work made available to SDB Firms? If not, explain why.
	yes	yes	yes
	no	no	no
	yes	yes	yes
	no	no	no
	yes	yes	yes
	no	no	no
	yes	yes	yes
	no	no	no
	yes	yes	yes
	no	no	no

Attach additional sheets if necessary.

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Construction_RFP_IFB_SDB_Participation

SDB-5-1





Identified Items of Work Offeror Made Available to SDBs

Identify those items are used work that the Offeror made available to SDBs. This includes, where appropriate, those items the Offeror identified and subdivided in the feasible units to facilitate the SDB participation. For each item listed, show the anticipated percentage of the total contract contr									
Charl contracting.	Was this work listed in the solicitation?	Does Offeror normally self- perform this work?	Was this work made available to SDB Firms? If not, explain why.						
of subce	yes	yes	yes						
	no	no	no						
	yes	yes	yes						
	no	no	no						
	yes	yes	yes						
	no	no	no						
	yes	yes	yes						
	no	no	no						
	yes	yes	yes						
	no	no	no						

Attach additional sheets if necessary.



Identified SDBs and Record of Solicitations

SDB-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Part 2 - Identified SDBs and Record of Solicitations

CRITICAL CRITICAL Specifics and Details are important entify the SDBs solicited to provide quotes for the Identified Items of Work made available for SDB participation. Include the name of the SDB criticited, items of work for which quotes were solicited, date and manner of initial and follow-up solicitations, whether the SDB provided a quote, and whether the SDB is being used toward meeting the SDB participation goal. SDBs used to meet the SDB participation goal must be listed on the SDB Utilization Schedule (SDB-2).

Note: Copies of all written solicitations and documentation of follow-up calls to SDBs must be attached to this form. For each Identified SDB listed below. Offeror should submit an SDB Subcontractor Unavailability Certificate signed by the SDB or a statement from the Offeror that the SDB refused to sign the SDB Subcontractor Unavailability Certificate.

Name of Identified SDB and Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Received?	Quote Used?	Reason Quote Rejected
SDB Name:		Date: mail email	Date: mail email	Date and Time of Call: Spoke with:	yes no	yes no	Used other SDB Used non-SDB Self performing
MBE WBE LGBTBE DOBE SDVBE		fax	fax	Left Message:			oen periodalag
SDB Name:		Date: mail email	Date: mail email	Date and Time of Call: Spoke with:	yes no	yes no	Used other SDB Used non-SDB Self performing
MBE WBE LGBTBE DOBE SDVBE		fax	fax	Left Message:			

Attach additional sheets as necessary.

Revised: January 26, 2024

Construction_RFP_IFB_SDB_Participation

SDB-5-2



SDB Outreach Compliance Statement



SDB-5 GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Part 3 - SDB Outreach Compliance Statement

- 1. List the Identified Items of Work for subcontracting opportunities for the solicitation along with specific work categories:
- 2. Attach to this form copies of written solicitations (with Bid or Proposal instructions) used to solicit Identified SDBs for these subcontract opportunities.
- 3. Offeror made the following attempts to contact the Identified SDBs:

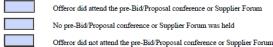
4. Bonding Requirements (Please Check One):



This project does not involve bonding requirements.

Offeror assisted Identified SDBs to fulfill or seek waiver of bonding requirements (DESCRIBE EFFORTS):

5. Pre-Bid/Proposal Conference or Supplier Forum (Please Check One):



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Additional Information Regarding Rejected SDB Quotes

SDB-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Part 4 - Additional Information Regarding Rejected SDB Quotes

This form must be completed if Part 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the Identified Items of Work. List the Identified Items of Work, state whether the work will be self-performed or performed by a non-SDB, and if applicable, state the name of the non-SDB firm. Also include the names of all SDBs and non-SDB firms that provided a quote and the amount of each quote.

Describe Identified Items of Work not being performed by SDBs (include specific section from bid or proposal)	Self-performing or using non-SDB (provide name of non- SDB if applicable)	Amount of non-SDB quote \$	Name of other firms that provided quotes and whether they are SDB	Amount quoted \$	Reason why SDB quote was rejected along with brief explanation
	self-performing using Non-SDB Name:		SDB Non-SDB Name:		price capabilities other
	self-performing using Non-SDB Name:		SDB Non-SDB Name:		price capabilities other
	self-performing using Non-SDB Name:		SDB Non-SDB Name:		price capabilities other
	self-performing using Non-SDB Name:		SDB Non-SDB Name:		price capabilities other
	self-performing using Non-SDB Name:		SDB Non-SDB Name:		price capabilities other

Attach additional sheets as necessary.

Revised: January 26, 2024

SDB-5-4

CRITICAL Documentation for Part 2



SDB Subcontractor Unavailability Certificate

CRITICAL cred for ea	ich 1
CRITICAL Required for each vendor listed in	part
vendor	

SDB-5 GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Part 5 – SDB Subcontractor Unavailability Certificate

1. It is hereby certified that the firm of			
	(Name of SDB)		
located at			
(Number)	(Street)		
(City)		(State)	(Zip)
was offered an opportunity to bid on Solicitati	on No		
by			
(Name of	f Bidder/Offeror's Firm)		
*******	*****	********	******
2. unable to prepare a Proposal for this project for	(SDB), is either unav	vailable for the	work/service or
(Signature of SDB's Representative)	(Title)	(Da	ate)
(DGS SDB Certification #)		(Te	lephone #)

To the best of my knowledge and belief, the a for this project, is unable to prepare a Proposa has not completed the above portion of this su	l, or did not respond to a		
TO ALL			

(Signature of Bidder/Offeror) (Title) (Date) Revised: January 26, 2024 Construction_RFP_IFB_SDB_Participation S

SDB-5-5



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SDB/VBE Response Submittal

Pennsylvania Department of General Services / DMVA - Biddle AGS - Building 237 Renovations

Status		34 Days 22 Hours 17 Minutes Left	🖬 Summary	0.00
	pen nding p	Due on 10.29.2024 at 11:00 AM (GMT-05:00) Eastern Time (US & Canada)	Base Bid Total Base Bid 2 Total	0.00 0.00
Daskasa	Invitation	Response Form	Q&A E	Board
Submit		Response Form		
Submit 🕞 🛃	STEP 2: Response Do			
Submit Control	STEP 2: Response Do			
Submit 🕞 🛃	STEP 2: Response Do			
Submit Submit EP 1: Bid Form ease provide response DB Participation Submittal	STEP 2: Response Do documents Package (Contractor) *2	ocuments STEP 3: Additional Info		



How to Meet the Goal

3 Scenarios

- 1. Self-Perform as a DGS-verified SDB and/or VBE Prime vendor
- 2. Find Separate DGS-verified SDB and VBE vendors
- 3. Use a DGS Dually-verified SDB/VBE vendor

Submittal Forms

- 1. Complete SDB-2&3/VBE-2&3 by putting your company name as vendor with appropriate percentage commitment to fulfill each goal amount.
- 2. Complete SDB-2&3/VBE-2&3 by noting SDB vendor on SDB submittal and VBE vendor on VBE submittal with appropriate percentage commitment to fulfill each goal amount.
- 3. Complete SDB-2&3 /VBE-2&3 by noting same vendor on both SDB-2&3 and VBE-2&3 with highest percentage value commitment on BOTH forms.



DGS Dually Verified SDB/VBE

SDB-3 SDB UTILIZATION SCHEDULE

Sample Scenario - 10% SDB Goal ; \$1,000.00 total project cost

List in the chart below SDBs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the SDB participation goal (add additional pages if necessary). Submit a Letter of Commitment (SDB-3-1) for each SDB subcontractor (add additional Letters of Commitment as necessary).

SDB Name SAP Vendor Number (6-digit number provided by SDB) SDB Verification Number (located on DGS SDB verification)	Type of SDB (check all that apply)	Description of Work to be Performed (Statement of Work/Specification reference)	% Commitment (or % of work to be self-performed by SDB bidder/offeror)	Associated Dollar Value of Commitment
Name: <u>ABC IT Solutions</u> SAP Vendor Number: <u>123456</u> SDB Verification Number: <u>123456-2016-09-SB-M</u>	MBE	IT staffing resources	%	s
NameName of Dually Verified Sub-Contractor SAP Vendor Number: 6 Digit Number SDB Verification Number: Obtain from SDB	MBE WBE LGBTBE DOBE SDVBE		6 %	\$60.00
Name:DGS-verified SDB SDB-Contractor SAP Vendor Number: 6 Digit Number SDB Verification Number: Obtain from SDB	MBE WBE LGBTBE DOBE SDVBE		4 %	\$40.00
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Name: SAP Vendor Number: SDB Verification Number:	MBE WBE LGBTBE DOBE SDVBE		%	
Attach additional sheets if necessary			Total % SDB %	Total \$ amount: \$100.00

VBE-3 VBE UTILIZATION SCHEDULE

Sample Scenario - 3% VBE Goal ; \$1,000.00 total project cost

List in the chart below VBEs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the VBE participation goal (add additional pages if necessary). Submit a Letter of Commitment (VBE-3-1) for each VBE subcontractor (add additional Letters of Commitment as necessary).

VBE Name SAP Vendor Number (6-digit number provided by VBE) VBE Verification Number (located on DGS VBE verification)	Type of VBE (check all that apply)	Description of Work to be Performed (Statement of Work/Specification reference)	% Commitmen (or % of work to self-performed l VBE bidder/offeror	be by	Associated Dollar Value of Commitment
Name: <u>ABC IT Solutions</u> SAP Vendor Number: <u>123456</u> VBE Verification Number: <u>123456-2016-09-SB-M</u>	MBE	IT staffing resources	%		\$
NameOGS Dually-verified Sub-Contractor SAP Vendor Number: 6 Digit Number VBE Verification Number: Obtain from VBE	VBE SDVBE		6	%	\$60.00
Name: SAP Vendor Number: VBE Verification Number:	VBE SDVBE	This credit may exceed Participation Goal Perc		%	
Name: SAP Vendor Number: VBE Verification Number:	VBE SDVBE			%	
Name: SAP Vendor Number: VBE Verification Number:	VBE SDVBE			%	
Attach additional sheets if necessary			Total % VBE commitment: 6	%	so \$60.00

Sample Scenario:Solicitation Participation GoalsSDB = 10% VBE= 3%Estimated contract value = \$1,000.00



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Dually-Verified Vendor Instructions

If a DGS-verified SDB is dually verified as a VBE, the firm will receive credit towards both the SDB participation goal and the VBE participation goal as set forth on the SDB and VBE Participation Summary Sheet. This credit may exceed the participation goal percentage, as shown in the example below.

Example: The SDB participation goal is 10% and the VBE participation goal is 5%. A subcontractor is DGS-verified as both an SDB and a VBE and will perform 10% of the contract work. The prime contractor can satisfy both the SDB participation goal and the VBE participation goal through that dually verified subcontractor's performance of 10% of the contract work, unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office.

Based on this example, the percentage commitment indicated on SDB-3 for SDB work on this contract would be 10%, and the VBE percentage commitment indicated on VBE-3 on this contract would be 10% as well. These contractual commitments meet the SDB participation goal of 10% and **exceed** the 5% VBE participation goal for this contract. Please note that the dually verified SDB/VBE firm only receives 10% of the contract work based on the example above.





Best Practices

<u>Do's</u>

- Read the solicitation and all instructions completely.
- Submit SEPARATE SDB and VBE submittal forms.
- Validate subcontractor SDB/VBE status in DGS Supplier Database.
- Ensure that all appropriate forms are completed and signed correctly.
- Submit questions early per the solicitation requirements.

<u>Don'ts</u>

- Make any assumptions.
- Copy SDB submittal paperwork. Download and complete the VBE submittal separately, titles and accuracy matter.
- Skip any portion of the GFE request documentation.
- No SDB/VBE submittal packets due for zero goal bids/discipline.



REMINDER

SEPARATE SDB/VBE SUBMITTALS WITH EACH DISCIPLINE AND BASE BID!

REMINDER

Failure to submit fully completed SDB and VBE submittal packets or GFE waiver request documentation will result in removal of your bid for award consideration







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BDISBO Contact Info

Bureau of Diversity, Inclusion and Small Business Opportunities North Office Building 401 North Street, Room 611 Harrisburg, PA 17120-0500 717.783.3119 <u>GS-BDISBO@pa.gov</u>



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